

#### Stock Information:

NYSE ADR Ticker: EDN

Buenos Aires Stock Exchange Class B Shares Ticker: EDN

Ratio: 20 Class B = 1 ADR

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# EDENOR ANNOUNCES THIRD QUARTER 2011 RESULTS

**Buenos Aires, Argentina, November, 2011** – Empresa Distribuidora y Comercializadora Norte S.A. (NYSE: EDN; Buenos Aires Stock Exchange: EDN) ("EDENOR" or "the Company"), Argentina's largest electricity distributor, today announced its results for the third quarter of 2011. All figures are stated in Argentine Pesos and have been prepared in accordance with Argentine GAAP. Solely for the convenience of the reader, Peso amounts as of and for the period ended September 30, 2011 have been translated into U.S. Dollars at the buying rate for U.S. Dollars quoted by Banco de la Nación Argentina (Banco Nación) on September 30, 2011 of Ps. 4.205.

The following results are based on non consolidated financial statements of Edenor S.A.

## **Third Quarter 2011 Highlights**

**Net Sales** increased 4.7% to Ps. 587.2 million in the third quarter of 2011 from Ps. 561 million in the third quarter of 2010, mainly due to a 4.9% increase in the volume of electricity and capacity sold.

**Volume of Energy Sold** increased 4.9% to 5,353 GWh in the third quarter of 2011 from 5,105 GWh in the third quarter of 2010. This increase was attributable to a 3.2% increase in the average GWh consumption per customer and a 1.6% increase in the number of customers.

**Electric Power Purchases** increased 3.7% to Ps. 291.8 million in the third quarter of 2011 from Ps. 281.2 million in the third quarter of 2010, mainly due to a 5.0% increase in the volume of electricity purchased, from 4,948 GWh in the third quarter of 2010 to 5,196 GWh in the third quarter of 2011 (excluding in each case the wheeling system demand).

**Gross Margin** increased 5.6% to Ps. 295.4 million in the third quarter of 2011 from Ps. 279.8 million in the third quarter of 2010, mainly due to the higher volume of energy and capacity sold.

**Net Operating Income** decreased Ps. 75.4 million, to a loss of Ps. 41.4 million in the third quarter of 2011 from a gain of Ps. 34 million in the third quarter of 2010 mainly due to an increase in transmission and distribution expenses of Ps. 68.5 million, an increase in selling expenses of Ps. 14.4 million and an increase in





administrative expenses of Ps. 11 million. These cost increases were partially offset by an increase in gross margin of Ps. 15.6 million.

**Net Income** decreased Ps. 34.1 million, to a loss of Ps. 35.9 million in the third quarter of 2011 from a loss of Ps. 1.8 million in the third quarter of 2010, mainly due to the increase in operating expenses and the increase in the financial results generated by liabilities, partially offset by positive results in permanent investments and in the repurchases of notes.





#### **Discussion of Financial Results:**

	FINANCIAL HIGHLIGHTS							
	3Q 2011 *	3Q 2010*	% Change vs.2010	Nine months period ended September 30, 2011*	Nine months period ended September 30, 2010*	% Change vs. 2010		
Net Sales	587.2	561.1	4.7%	1,728.1	1,652.0	4.6%		
Electric power purchases	(291.8)	(281.2)	3.7%	(861.2)	(807.5)	6.7%		
Gross margin	295.4	279.8	5.6%	867.0	844.5	2.7%		
Net Operating Income (loss)	(41.4)	34.0	(221.8)%	(74.6)	126.3	(159.1)%		

In millions of Argentine Pesos

#### Net sales

Net sales increased 4.7 % (Ps. 26.1 million) from Ps. 561.1 million in the third quarter of 2010 to Ps. 587.2 million in the third quarter of 2011.

This variation was mainly due to an increase of 4.9 % in the volume of energy sold, from 5,105 GWh in the third quarter of 2010 to 5,353 GWh in the third quarter of 2011, attributable to a 3.2 % increase in the average GWh consumption per customer and a 1.6 % increase in the number of customers.

Net energy sales represent approximately 97.8 % of net sales while late payment charges, pole leases, connection and reconnection charges represent the remaining 2.2 %.

Energy sales increased 5.7 % (Ps. 31.9 million) from Ps. 564.5 million in the third quarter of 2010 to Ps. 596.4 million in the third quarter of 2011. This difference was due to the higher volume of energy sold and the increase in the number of customers.





# **Electric power purchases**

Electric power purchases increased 3.7 % from Ps. 281.2 million in the third quarter of 2010 to Ps. 291.8 million for the third quarter of 2011, basically due to a higher volume of energy sold to our residential customers.

Energy losses increased slightly to 12.6 % in the third quarter of 2011 from 12.5 % in the third quarter of 2010

## Gross margin

Gross margin increased 5.6 % from Ps. 279.8 million in the third quarter of 2010 to Ps. 295.4 million in the third quarter of 2011. This positive variation was due to the higher volume of energy and capacity sold.

## Transmission and distribution expenses

Transmission and distribution expenses increased 42.9 % from Ps. 154.8 million in the third quarter of 2010 to Ps. 221.3 million in the third quarter of 2011, mainly because of:

- a Ps. 33.3 million increase in outsourcing due to increases in contractors' prices; and,
- a Ps. 25.3 million increase in salaries and social security taxes due to salaries increases granted in 2011

In terms of percentage of revenues, transmission and distribution expenses increased from 27.6 % in the third guarter of 2010 to 37.7 % in the third guarter of 2011.

The following table sets forth the principal components of transmission and distribution expenses for the periods indicated:

	Third Quarter ended September 30,				Nine months ended September 30,	
	3Q 2011	% of 3Q 2011 net sales	3Q 2010	% of 3Q 2010 net sales	2011	2010
		(in mill	lions of Pesos,	except perce	ntages)	
Salaries and social security taxes	Ps. 92.5	15.7%	Ps. 67.2	12.0%	Ps. 278.4	Ps. 195.6
Supplies	14.7	2.5%	9.8	1.7%	37.8	30.4
Outsourcing	64.4	11.0%	31.0	5.5%	164.0	90.8
Depreciation of property, plant & equipment	44.8	7.6%	42.0	7.5%	133.5	126.4
Others	4.9	0.8%	4.8	0.9%	14.5	12.9
Total	Ps. 221.3	37.7%	Ps. 154.8	27.6%	Ps. 628.2	Ps. 456.1





## Selling expenses

Selling expenses are related to customer services provided at our commercial offices, billing, invoice mailing, collection and collection procedures, as well as allowances for doubtful accounts.

Selling expenses increased 28.2 % from Ps. 49.4 million in the third quarter of 2010 to Ps. 63.4 million in the third quarter of 2011 mainly due to:

- a Ps. 14.4 million increase in outsourcing due to increases in contractors' prices; and,
- a Ps. 4.6 million increase in salaries and social security taxes due to salaries increases granted in 2011.

This variation was partially offset by:

a Ps. 6.0 million decrease in the allowance for doubtful accounts due to a better collections pattern.

In terms of percentage of revenues, selling expenses increased from 8.8 % in the third quarter of 2010 to 10.8 % in the third quarter of 2011.

The following are the principal components of selling expenses for the periods indicated:

	Third Quarter ended September 30,				Nine months ended September 30,	
	3Q 2011	% on 3Q 2011 revenues	3Q 2010	% on 3Q 2010 revenues	2011	2010
			(in millio	ns of Pesos)		
Salaries and social security taxes	Ps. 20.1	3.4%	Ps. 15.5	2.8%	Ps.60.6	Ps. 45.4
Allowance for doubtful accounts	2.1	0.4%	8.1	1.4%	9.2	18.7
Outsourcing	25.6	4.4%	11.2	2.0%	60.9	33.8
Taxes and charges	5.1	0.9%	5.1	0.9%	15.2	15.4
Others	10.4	1.8%	9.6	1.7%	31.8	26.5
Total	Ps. 63.4	10.8%	Ps. 49.4	8.8%	Ps. 177.7	Ps. 139.8

## Administrative expenses

Administrative expenses include, among others, expenses associated with accounting, payroll administration, personnel training, systems operation and maintenance.

Administrative expenses have increased 25.4 % from Ps. 41.6 million in the third quarter of 2010 to Ps. 52.2 million in the third quarter of 2011, mainly due to:

a Ps. 8.3 million increase in salaries and social security taxes;





a Ps. 4.2 million increase in outsourcing due to increases in contractors' prices.

These increases were partially offset by a Ps. 3 million decrease in computer services.

In terms of percentage of revenues, administrative expenses increased from 7.4 % in the third quarter of 2010 to 8.9 % in the third quarter of 2011.

The following are the principal components of administrative expenses for the periods indicated:

	Third Quarter ended September 30,				Six months ended June 30,	
	30 2011	% of 3Q 2011 revenues	30 2010	% of 3Q 2010 revenues	2011	2010
	<u> </u>		millions of P			
Salaries and social security taxes	Ps. 25.1	4.3%	Ps. 16.8	3.0%	Ps 58.8	Ps. 49.9
Computer services	3.7	0.6%	6.7	1.2%	19.7	20.0
Outsourcing	7.3	1.2%	3.1	0.5%	15.2	9.8
Advertising expenses	5.1	0.9%	4.3	0.8%	12.3	12.3
Others	11.0	1.9%	10.7	1.9%	32.5	30.4
Total	Ps. 52.2	8.9%	Ps. 41.6	7.4%	Ps. 138.6	Ps. 122.4

## Net operating income

Net operating income decreased Ps. 75.4 million from a gain of Ps. 34 million in the third quarter of 2010 to a loss of Ps. 41.4 million in the third quarter of 2011. This negative variation was due to the increases in transmission and distribution expenses (Ps. 68.5 million); selling expenses (Ps. 14.4 million) and administrative expenses (Ps. 11.0 million). These cost increases were partially offset by an increase in gross margin (Ps. 15.6 million).

## Financial income (expenses) and holding gains (losses)

Financial income and holding gains generated by assets resulted in a gain of Ps. 2 million in the third quarter of 2011 compared to a gain of Ps. 8 million in the third quarter of 2010.

This negative variation of Ps. 6 million was primarily due to the valuation of the assets available for sale to net realizable value and the fact that the exchange rate peso / USD have increased. This decrease was partially offset by an increase in the interest income.

Financial expenses generated by liabilities, which include financial interests, exchange results and other expenses, represented a loss of Ps. 76.8 million in the third quarter of 2011 compared to a loss of Ps. 32 million in the third quarter of 2010.

This Ps. 44.8 million negative variation was basically due to increases of Ps. 26.9 million in exchange results and Ps. 13.7 million in interest expenses.





#### **Result from repurchases of notes**

In the third quarter of 2011, we registered a gain of Ps. 15.4 million which represented the result of the market purchases of US\$29.9 million face value of our Notes due 2022 notes.

## Other income (expenses), net

Other income (expenses) net, includes mainly voluntary retirements, severance payments, net revenues/expenses from technical transportation services between electricity distribution companies and accrual for lawsuits.

We recorded a gain of Ps. 1.3 million in the third quarter of 2011 from a loss of Ps. 6.6 million in the same period of 2010.

This positive variation of Ps. 7.9 million was primarily due to the increase in non-operative income (Ps. 7.7 million), partially offset by a decrease in the reversal of allowance for contingencies (Ps. 4.1 million).

## Income tax on minimum presumed income

We recorded a tax gain of Ps. 29.8 million in the third quarter of 2011 compared to a charge of Ps. 5.8 million in the third quarter of 2010.

## Net income

We recorded net loss of Ps. 35.9 million in the third quarter of 2011 compared to net loss of Ps. 1.8 million in the third quarter of 2010. This negative variation resulted primarily from:

- The increases in operating expenses, explained above; and,
- The increase in financial expenses generated by liabilities.

Both increases were partially offset by a positive result in permanent investments of Ps. 29.4 million and the gain resulting from the repurchase of our 2022 Notes (Ps. 15.4 million).

#### **Operating Highlights**

The following table shows our energy sales by category of customer (in GWh) and the number of clients for each category:





	3Q 20°		3Q 2010		%	September 2011 Clients	September 2010 Clients	Clients %
	In Gwh	%	In Gwh	%	Variation			
Residential	2.357	44,0%	2.235	43,8%	5,5%	2.348.406	2.312.049	1,6%
Small Commercial	372	6,9%	360	7,1%	3,3%	304.070	299.723	1,5%
Medium Commercial	418	7,8%	401	7,9%	4,1%	30.794	29.806	3,3%
Industrial	854	15,9%	830	16,3%	2,8%	5.967	5.757	3,6%
Wheeling System	1.042	19,5%	969	19,0%	7,5%	671	639	5,0%
Others								
Public Lighting	182	3,4%	181	3,5%	0,4%	21	21	0,0%
Shantytowns and Others	128	2,4%	128	2,5%	0,1%	373	371	0,5%
Total	5 353	100.0%	5 105	100.0%	4 9%	2 690 302	2 648 366	1.6%

## **Capital Expenditures**

During the third quarter of 2011, our capital expenditures amounted to Ps. 99 million, compared to Ps. 88.8 million in the third quarter of 2010. Our capital expenditures in the third quarter of 2011 consisted mainly of the following:

- Ps. 66.3 million in new connections due to the increase in our customer base and grid enhancements;
- Ps. 13.0 million in network maintenance and improvements;
- Ps. 3.3 million in legal requirements;
- Ps. 1.7 million in communications and telecontrol; and
- Ps. 14.8 million of other investment projects.

For the nine-month period ended September 30, 2011, our Capital Expenditures reached Ps. 233.3 million, compared to Ps. 282.0 million in the same period of 2010.

#### **HIGHLIGHTS**

## **Intercompany Debt with EDEN**

During November 2011, Empresa Distribuidora de Energia Norte SA received US\$ 3.1 million from Edenor S.A. as an intercompany loan.

## **Share acquisitions**

In different operations, the Company bought 296.294 ordinary shares of EMDERSA. These shares represent 0.13% of the capital stock and the voting rights of the Company. As of today Edenor has 78.57% of the capital stock of Emdersa.

#### **Debt Market Purchases – Financial position**

During September, 2011, we repurchased US\$29.9 million principal amount of our Fixed Rate Par Notes Due 2022 at an average price of 87.70% of face value.





As of today, the outstanding principal amount of our dollar denominated financial debt (net of the senior notes due 2022 that we hold) is US\$ 294.4 million, consisting of US\$ 269.6 million principal amount of Fixed Par Notes due 2022 and US\$ 24.8 million principal amount of Senior Notes due 2017. In addition, the outstanding principal amount of our peso denominated debt is Ps. 35.0 million, consisting primarily of our Floating Rate notes due 2013.

## **Recent Events**

## **Intercompany Debt with Pampa Energia**

On November 3, EDENOR paid the US\$ 5 million outstanding debt to Pampa Energia S.A.

## **The Spin-off of EMDERSA**

On August 23, 2011, Emdersa's Board of Directors decided to convene an extraordinary general shareholders' meeting to be held on December 16, 2011 to consider the spin-off of certain assets of Emdersa and the establishment of three new corporations, whose main assets will be the shares owned by Emdersa in Edesal, Edesa and Emdersa Generación Salta S.A., respectively.

#### **EDESAL's sale**

On September 16, 2011, Edenor's Board of Directors accepted the offer of the company Rovella Carranza S.A., to purchase shares representing 78.44% of the shares and votes in Edesal. On October 25, 2011, Edenor transfered 24.80% of the shares of Emdersa to Rovella, and a collateral trust was created. Once the spin-off process is finalized, Edesal HOLDING shall issue 78.44% of its shares to the trustee of the collateral trust, who in turn shall transfer them to Rovella, and will simultaneously transfer the shares of Emdersa back to Edenor. If after two years from the offer's acceptance, Emdersa's spin-off has not been completed together with the creation of Edesal HOLDING, the trustee of the collateral trust will transfer to Rovella, as alternative consideration, 24.80% of the capital stock and voting rights of Emdersa, with Edenor maintaining a 53.64% ownership of Emdersa's capital stock and voting rights.

On the day of the acceptance, Rovella paid to Edenor US\$ 4,004,771 and on October 25, 2011 they paid the remaining amount of U.S.\$.22,693,703, while on the same date Edesal paid Ps.37,502,500, plus interest accrued corresponding to the financial loan granted by Edenor to Edesal.

## **EDELAR's sale**

On September 16, 2011, Edenor's Board of Directors accepted the offer of Andes Energía Argentina S.A., by which they offer to acquire an option to: (a) if the spin-off of Emdersa is completed within the term of two years, to buy 78.44% of the share capital that Edenor indirectly holds in Edelar, and (b) if the spin-off of Emdersa is not completed within the term of two years, the right to acquire 20.27% of the capital stock and voting rights that Edenor will indirectly hold in Emdersa.

On the call option's exercise date (December 15, 2011) and up to the completion of the transaction described, the capital stock which is the object of this transaction will be transferred to a collateral trust to be established in order to secure compliance the parties' obligations, while maintaining Edenor's control in Emdersa.





On the call option's exercise date (December 15, 2011) Andes Energía Argentina S.A. will pay Edenor US\$5,290,255 and Edenor will finance the remaining US\$15,000,000 for 2 years at a fixed interest rate. On the call option date Edelar will repay the entire financial loan granted by Edenor to Edelar for the amount of Ps.31,178,000, plus interest accrued thereon.

## EGSSA's sale

On October 11, 2011, the Board of Directors of Edenor accepted the offer from Pampa Energía to acquire, shares representing 78.44% of the capital stock and votes of EGSSA. Such stock purchase is subject to the condition precedent that a spin-off of Emdersa on August 23, 2011 must be consummated within not more than 24 months after the date of acceptance of the offer.

On October 31, 2011 Pampa Energía paid to Edenor US\$2,169,707 and Edenor financed the remaining US\$8,678,830 for 2 years at a fixed interest rate.

On October 31, 2011 EGSSA paid US\$4,169,987, plus interest accrued corresponding to the financial loan granted by Edenor to EGSSA.





#### **About Edenor**

Empresa Distribuidora y Comercializadora Norte S.A. (Edenor) is the largest electricity distribution company in Argentina in terms of number of customers and electricity sold (both in GWh and Pesos). Through a concession, Edenor distributes electricity exclusively to the northwestern zone of the greater Buenos Aires metropolitan area and the northern part of the city of Buenos Aires, which has a population of approximately 7 million people and an area of 4,637 sq. km. In 2010, Edenor sold 19,292 GWh of energy and purchased 22,053 GWh of energy, with net sales of approximately Ps. 2.2 billion and net loss of Ps. 74.0 million.

This press release may contain forward-looking statements. These statements are statements that are not historical facts, and are based on management's current view and estimates of future economic circumstances, industry conditions, Company performance and financial results. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the Company are intended to identify forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties, including those identified in the documents filed by the Company with the U.S. Securities and Exchange Commission. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.

#### **Conference Call Information**

There will be a conference call to discuss the Edenor's quarterly results on Thursday, November 10, 2011, at 1:00 p.m. Buenos Aires time / 11:00 a.m. New York time. For those interested in participating, please dial (888)233-0826 in the United States or, if outside the United States, +1(973) 935-8877. Participants should use conference ID 22439958, and dial in five minutes before the call is set to begin. There will also be a live audio webcast of the conference at www.edenor.com in the Investor Relations section.

There will be a replay of the conference call available from 11/10/2011 2.00pm BA Time to 11/17/2011 23.59 BA Time. To access the replay, please dial 1(855) 859-2056 or 1(404) 537-3406. The Conference ID: 22439958.

For more information, please access www.edenor.com





## **Income Statement**

(For the nine month period ended September 30, 2011 and 2010 in thousands of U.S. dollars and Argentine Pesos)

Net sales         USD 410,969 (204,795)         Ps. 1,728,125 (807,464)           Electric power purchases         (204,795)         (861,165)         (807,464)           Gross margin         206,174         866,960         844,486           Transmission and distribution expenses         (148,914)         (626,182)         (456,058)           Selling expenses         (42,148)         (177,232)         (139,769)           Administrative expenses         (32,854)         (138,149)         (122,377)           Net operating (loss) income         (17,741)         (74,603)         126,282           Financial income (expense)         (17,741)         (74,603)         126,282           Financial income (expense)         (17,741)         (74,603)         126,282           Gain (loss) in permanent investments         14,295         60,111         0           Goodwill amortization         2,458         10,337         0           Generated by assets:         2,974         12,504         7,823           Interest         8,317         34,973         19,298           Exposure to inflation and holding results         (2,657)         (11,171)         (2,180)           Tax on financial transactions         (2,974)         (12,504)         (10,425) <th></th> <th colspan="5">For the nine month period ended September 30,</th>		For the nine month period ended September 30,				
Electric power purchases (204,795) (861,165) (807,464) Gross margin 206,174 866,960 844,486 Transmission and distribution expenses (148,914) (626,182) (456,058) Selling expenses (42,148) (177,232) (139,769) Administrative expenses (32,854) (138,149) (122,377)  Net operating (loss) income (17,741) (74,603) 126,282 Financial income (expense) and holding gains (losses):  Gain (loss) in permanent investments 14,295 60,111 0  Goodwill amortization 2,458 10,337 0  Generated by assets: Exchange difference 2,974 12,504 7,823 Interest 8,317 34,973 19,298 Exposure to inflation and holding results (2,657) (11,171) (2,180) Tax on financial transactions (2,974) (12,504) (10,425) Generated by liabilities: Financial expenses (2,558) (10,756) (7,720) Exchange difference (16,883) (70,993) (28,048) Interest expenses (26,524) (111,535) (63,343) Tax on financial transactions (4,376) (18,402) (15,278) Adjustment to present value of the notes Gain/Loss from the repurchased of notes (4444) (1,869) 858 Adjustment to present value of the erroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment		201	2011			
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Transmission and distribution expenses         (148,914)         (626,182)         (456,058)           Selling expenses         (42,148)         (177,232)         (139,769)           Administrative expenses         (32,854)         (138,149)         (122,377)           Net operating (loss) income Financial income (expense)         (17,741)         (74,603)         126,282           Financial income (expense)         14,295         60,111         0           Goodwill amortization (loss) in permanent investments         14,295         60,111         0           Goodwill amortization (loss) in permanent investments         14,295         60,111         0           Goodwill amortization (loss) in permanent investments         14,295         60,111         0           Goodwill amortization (loss) in permanent investments         14,295         60,111         0           Goodwill amortization (loss) in permanent investments         14,295         60,111         0           Goodwill amortization (loss) in permanent investments         12,458         10,337         0           Generated by assets:         2,974         12,504         7,823         19,298           Exposure to inflation and holding results         (2,657)         (11,171)         (2,180)         (2,180)         (2,974)         (12,504)	Electric power purchases					
Selling expenses         (42,148)         (177,232)         (139,769)           Administrative expenses         (32,854)         (138,149)         (122,377)           Net operating (loss) income         (17,741)         (74,603)         126,282           Financial income (expense) and holding gains (losses):         (17,741)         (74,603)         126,282           Gain (loss) in permanent investments         14,295         60,111         0           Goodwill amortization         2,458         10,337         0           Generated by assets:         2,974         12,504         7,823           Interest         8,317         34,973         19,298           Exposure to inflation and holding results         (2,657)         (11,171)         (2,180)           Tax on financial transactions         (2,974)         (12,504)         (10,425)           Generated by liabilities:         (2,974)         (12,504)         (10,425)           Generated by liabilities:         (2,558)         (10,756)         (7,720)           Exchange difference         (16,883)         (70,993)         (28,048)           Interest expenses         (26,524)         (111,535)         (63,343)           Tax on financial transactions         (4,376)         (18,402)		,	,	,		
Administrative expenses (32,854) (138,149) (122,377)  Net operating (loss) income (17,741) (74,603) 126,282  Financial income (expense) and holding gains (losses):  Gain (loss) in permanent investments 14,295 60,111 0  Goodwill amortization 2,458 10,337 0  Generated by assets: Exchange difference 2,974 12,504 7,823  Interest 8,317 34,973 19,298  Exposure to inflation and holding results (2,657) (11,171) (2,180)  Tax on financial transactions (2,974) (12,504) (10,425)  Generated by liabilities: Financial expenses (2,558) (10,756) (7,720)  Exchange difference (16,883) (70,993) (28,048)  Interest expenses (26,524) (111,535) (63,343)  Tax on financial transactions (4,376) (18,402) (15,278)  Adjustment to present value of the notes 0 (2,929)  Gain/Loss from the repurchased of notes (444) (1,869) 858  Adjustment to present value of the retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment						
Net operating (loss) income       (17,741)       (74,603)       126,282         Financial income (expense) and holding gains (losses):       14,295       60,111       0         Goodwill amortization       2,458       10,337       0         Generated by assets:       2,974       12,504       7,823         Exchange difference       2,974       12,504       7,823         Interest       8,317       34,973       19,298         Exposure to inflation and holding results       (2,657)       (11,171)       (2,180)         Tax on financial transactions       (2,974)       (12,504)       (10,425)         Generated by liabilities:       Financial expenses       (2,558)       (10,756)       (7,720)         Exchange difference       (16,883)       (70,993)       (28,048)         Interest expenses       (26,524)       (111,535)       (63,343)         Tax on financial transactions       (4,376)       (18,402)       (15,278)         Adjustment to present value of the notes       0       0       (2,929)         Gain/Loss from the repurchased of notes       0       0       (2,929)         Gain/Loss from the reperchased of set of the notes arising from the application of the new electricity rate schedule and from the Payment       278       1,170	Selling expenses	` ' '		, , ,		
Financial income (expense) and holding gains (losses):  Gain (loss) in permanent investments  14,295  60,111  0  Goodwill amortization  2,458  10,337  0  Generated by assets:  Exchange difference  2,974  12,504  7,823  Interest  8,317  34,973  19,298  Exposure to inflation and holding  results  (2,657)  (11,171)  (2,180)  Tax on financial transactions  (2,974)  (12,504)  (10,425)  Generated by liabilities:  Financial expenses  (2,558)  (10,756)  (7,720)  Exchange difference  (16,883)  (70,993)  (28,048)  Interest expenses  (26,524)  (111,535)  (63,343)  Tax on financial transactions  (4,376)  (18,402)  (15,278)  Adjustment to present value of the notes  0  0  0  (2,929)  Gain/Loss from the repurchased of notes  Adjustment to present value of the present value of the notes  (4444)  (1,869)  858  Adjustment to present value of the retractive tariff increase arising from the application of the new electricity rate schedule and from the Payment	Administrative expenses	(32,854)	(138,149)	(122,377)		
Goodwill amortization 2,458 10,337 0  Generated by assets:  Exchange difference 2,974 12,504 7,823 Interest 8,317 34,973 19,298 Exposure to inflation and holding results (2,657) (11,171) (2,180)  Tax on financial transactions (2,974) (12,504) (10,425)  Generated by liabilities: Financial expenses (2,558) (10,756) (7,720) Exchange difference (16,883) (70,993) (28,048) Interest expenses (26,524) (111,535) (63,343)  Tax on financial transactions (4,376) (18,402) (15,278) Adjustment to present value of the notes 0 0 (2,929)  Gain/Loss from the repurchased of notes Adjustment to present value of the retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment	Financial income (expense)	(17,741)	(74,603)	126,282		
Generated by assets:         2,974         12,504         7,823           Interest         8,317         34,973         19,298           Exposure to inflation and holding results         (2,657)         (11,171)         (2,180)           Tax on financial transactions         (2,974)         (12,504)         (10,425)           Generated by liabilities:         Financial expenses         (2,558)         (10,756)         (7,720)           Exchange difference         (16,883)         (70,993)         (28,048)           Interest expenses         (26,524)         (111,535)         (63,343)           Tax on financial transactions         (4,376)         (18,402)         (15,278)           Adjustment to present value of the notes         0         0         (2,929)           Gain/Loss from the repurchased of notes         (444)         (1,869)         858           Adjustment to present value of the retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment         278         1,170         10,609	Gain (loss) in permanent investments	14,295	60,111	0		
Exchange difference         2,974         12,504         7,823           Interest         8,317         34,973         19,298           Exposure to inflation and holding results         (2,657)         (11,171)         (2,180)           Tax on financial transactions         (2,974)         (12,504)         (10,425)           Generated by liabilities:         Financial expenses         (2,558)         (10,756)         (7,720)           Exchange difference         (16,883)         (70,993)         (28,048)           Interest expenses         (26,524)         (111,535)         (63,343)           Tax on financial transactions         (4,376)         (18,402)         (15,278)           Adjustment to present value of the notes         0         0         (2,929)           Gain/Loss from the repurchased of notes         (444)         (1,869)         858           Adjustment to present value of the retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment         278         1,170         10,609	Goodwill amortization	2,458	10,337	0		
Interest 8,317 34,973 19,298 Exposure to inflation and holding results (2,657) (11,171) (2,180) Tax on financial transactions (2,974) (12,504) (10,425) Generated by liabilities: Financial expenses (2,558) (10,756) (7,720) Exchange difference (16,883) (70,993) (28,048) Interest expenses (26,524) (111,535) (63,343) Tax on financial transactions (4,376) (18,402) (15,278) Adjustment to present value of the notes 0 0 0 (2,929) Gain/Loss from the repurchased of notes Adjustment to present value of the 278 1,170 10,609 retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment	Generated by assets:					
Exposure to inflation and holding results (2,657) (11,171) (2,180) Tax on financial transactions (2,974) (12,504) (10,425) Generated by liabilities: Financial expenses (2,558) (10,756) (7,720) Exchange difference (16,883) (70,993) (28,048) Interest expenses (26,524) (111,535) (63,343) Tax on financial transactions (4,376) (18,402) (15,278) Adjustment to present value of the notes 0 0 0 (2,929) Gain/Loss from the repurchased of notes (444) (1,869) 858 Adjustment to present value of the 278 1,170 10,609 retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment	Exchange difference	2,974	12,504	7,823		
results (2,657) (11,171) (2,180) Tax on financial transactions (2,974) (12,504) (10,425) Generated by liabilities: Financial expenses (2,558) (10,756) (7,720) Exchange difference (16,883) (70,993) (28,048) Interest expenses (26,524) (111,535) (63,343) Tax on financial transactions (4,376) (18,402) (15,278) Adjustment to present value of the notes 0 0 0 (2,929) Gain/Loss from the repurchased of notes (444) (1,869) 858 Adjustment to present value of the 278 1,170 10,609 retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment	Interest	8,317	34,973	19,298		
Tax on financial transactions (2,974) (12,504) (10,425)  Generated by liabilities:  Financial expenses (2,558) (10,756) (7,720)  Exchange difference (16,883) (70,993) (28,048)  Interest expenses (26,524) (111,535) (63,343)  Tax on financial transactions (4,376) (18,402) (15,278)  Adjustment to present value of the notes 0 0 (2,929)  Gain/Loss from the repurchased of notes (4444) (1,869) 858  Adjustment to present value of the 278 1,170 10,609  retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment						
Generated by liabilities:       (2,558)       (10,756)       (7,720)         Exchange difference       (16,883)       (70,993)       (28,048)         Interest expenses       (26,524)       (111,535)       (63,343)         Tax on financial transactions       (4,376)       (18,402)       (15,278)         Adjustment to present value of the notes       0       0       (2,929)         Gain/Loss from the repurchased of notes       (444)       (1,869)       858         Adjustment to present value of the retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment       278       1,170       10,609						
Financial expenses         (2,558)         (10,756)         (7,720)           Exchange difference         (16,883)         (70,993)         (28,048)           Interest expenses         (26,524)         (111,535)         (63,343)           Tax on financial transactions         (4,376)         (18,402)         (15,278)           Adjustment to present value of the notes         0         0         (2,929)           Gain/Loss from the repurchased of notes         (444)         (1,869)         858           Adjustment to present value of the retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment         78         1,170         10,609		(2,974)	(12,504)	(10,425)		
Exchange difference (16,883) (70,993) (28,048) Interest expenses (26,524) (111,535) (63,343) Tax on financial transactions (4,376) (18,402) (15,278) Adjustment to present value of the notes 0 0 (2,929) Gain/Loss from the repurchased of notes (444) (1,869) 858 Adjustment to present value of the 278 1,170 10,609 retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment		(2.550)	(40.756)	(7.720)		
Interest expenses (26,524) (111,535) (63,343)  Tax on financial transactions (4,376) (18,402) (15,278)  Adjustment to present value of the notes 0 0 (2,929)  Gain/Loss from the repurchased of notes (444) (1,869) 858  Adjustment to present value of the 278 1,170 10,609  retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment						
Tax on financial transactions (4,376) (18,402) (15,278) Adjustment to present value of the notes 0 0 (2,929) Gain/Loss from the repurchased of notes (444) (1,869) 858 Adjustment to present value of the 278 1,170 10,609 retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment		` ' '	. , ,			
Adjustment to present value of the notes 0 0 (2,929)  Gain/Loss from the repurchased of notes (444) (1,869) 858  Adjustment to present value of the 278 1,170 10,609  retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment	•		. , ,			
Gain/Loss from the repurchased of notes (444) (1,869) 858 Adjustment to present value of the 278 1,170 10,609 retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment		. , ,	. , ,			
notes (444) (1,869) 858 Adjustment to present value of the 278 1,170 10,609 retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment	, ,	U	U	(2,323)		
Adjustment to present value of the 278 1,170 10,609 retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment	•	(444)	(1.869)	858		
retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment		, ,	. , ,			
the application of the new electricity rate schedule and from the Payment		2.0	-/-/-	20,000		
rate schedule and from the Payment						
Plan Agreement with the Province of						
Fight Agreement with the FTOVINCE OF	Plan Agreement with the Province of					
Bs.As.	Bs.As.					
Other income (expenses), net (4,500) (18,923) (14,833)	Other income (expenses), net		<u> </u>	. , ,		
Income before taxes (50,336) (211,661) 20,114	Income before taxes	` ' '	. , ,	,		
Income tax 19,322 81,251 (23,218)	Income tax	19,322	81,251	(23,218)		
Net income (31,013) (130,410) (3,104)	Net income	(31,013)	(130,410)	(3,104)		

<sup>\*</sup>Financial tables have been converted into U.S. dollars at a rate of Ps. 4.205 per dollar, the buying rate as of September 30, 2011, solely for the convenience of the reader.





# **Cash Flow Statement**

(For the nine month period ended September 30, 2011 and 2010 in thousands of U.S. dollars and Argentine Pesos)

## For the nine month period ended September 30,

	2011	2010		
Net income for the period Adjustment to reconcile	USD(31,013)	Ps.(130,410)	Ps.(3,104)	
net income to net cash flows provided by operating activities: Depreciation of property, plant and				
equipment Retirement of property,	32,881	138,263	133,176	
plant and equipment Gain from permanent	237	998	717	
investment	(14,295)	(61,111)	5	
Goodwill amortization	(2,458)	(10,337)	-	
Gain from investments	(5,987)	(20,970)	(35.420)	
Adjustment to present value				
of notes	-	-	2,929	
Gain/Loss from the repurchase and				
redemption of notes	444	1,869	(858)	
Result from holding			` ,	
other assets	2,407	10,122	(5,266)	
Exchange differences,				
interest and penalties on loans	44,326	186,390	84,817	
Income tax	(19,322)	(81,251)	23,218	
Allowance for doubtful accounts	2,379	10,002	13,363	
Allowance for other	•	•		
doubtful account Adjustment to present value of the retroactive tariff increase arising from the application of the new electricity rate schedule and of the Payment Plan	(201)	(846)	5,312	
Agreement with the Province of Bs.As Changes in operating assets and liabilities: Net increase in trade	(278)	(1,170)	(10,609)	
receivables	2,871	12,071	27,338	
Net increase in other receivables	(5,016)	(21,094)	20,910	
(Increase) decrease in supplies	(1,876)	(7,888)	(5,718)	
Increase in trade				
accounts payable Increase in salaries and	22,242	93,527	34,495	
social security taxes	3,075	12,932	939	



Increase (decrease) in			
taxes	6,554	27,559	(59,497)
Increase in other			
liabilities	16,105	67,720	37,085
Increase for funds			
deriving from the Program for the			
rational use of electric			
power (PUREE)	56,972	239,567	209,552
Net increase in accrued		,	, , , , ,
litigation	1,179	4,959	(5,383)
Financial interest paid			
(net of interest			
capitalized)	(15,056)	(63,312)	(31,225)
Financial interest	5,739	24,131	38,859
collected Net cash flow provided by	3,733	21,131	
operating activities	102,906	432,721	475,635
Cash Flow from investing	102,500	132/721	17 57055
activities:			
Addition to property,			
plants and equipment	(55,484)	(233,311)	(281,962)
Acquisition of permanent	(00 = 10)	(0.4.4.0.4)	
investments	(88,548)	(344,434)	-
Credits for loans granted to companies	(74,063)	(211 426)	
Advances received from	(74,003)	(311,436)	-
sale of subsidiaries	4,957	20,845	_
Sale of equity investments	(54,000)	(227,069)	_
Net cash flow used in			
investing activities	(260,501)	(1,095,405)	(281,962)
Cash Flow from financing			
activities:			
Decrease in non-current			
investments	0	0	(49 602)
Increase in loans	0 29,645	0 124,659	(48,693) (75,243)
Net cash flows provided	29,043	124,039	(73,243)
by (used in) financing			
activities	29,645	124,659	(123,936)
Cash variations:			
Cash at beginning of	100.001	676 042	220 272
year	160,961	676,843 138,818	228,372 298,109
Cash at end of year	33,013	130,818	290,109
Net increase (decrease) in cash	(127,949)	(538,025)	69,737
III Casii	( /5 15)	(,320)	==,,,,,,,

<sup>\*</sup>Financial tables have been converted into U.S. dollars at a rate of Ps. 4.205 per dollar, the buying rate as of September 30, 2011, solely for the convenience of the reader.





# **Balance Sheet**

(As of September 30, 2011 and December 31, 2010 in thousands of U.S. dollars and Argentine Pesos)

	As of Septe		As of December 31,
	201	l <b>1</b>	2010
Current Assets:			
Cash and banks	USD 4,352	Ps.18,301	Ps.8,611
Investments	28,660	120,517	668,232
Trade receivables	94,442	397,129	421,193
Other receivables	88,638	372,721	43,361
Supplies	4,056	17,055	12, <del>4</del> 07
Other assets available for sale	-	216,947	0
	51,593		
Total current assets	271,741	1,142,670	1,153,804
Non-Current Assets:			
Trade receivables	10,828	45,531	45,531
Other receivables	55,739	234,382	119,249
Permanent investments in	•	383,256	415
companies	91,143	•	
Supplies	6,300	26,490	23,249
Property, plant and	,	•	,
equipment	899,770	3,783,532	3,689,482
Total non-current assets	1,063,779	4,473,191	3,877,926
Total assets	1,335,520	5,615,861	5,031,730
Current Liabilities:			
Trade account payable	111,738	469,858	378,505
Loans	25, <del>44</del> 2	106,982	54,108
Salaries and social	•	•	,
security taxes	44,801	188,388	180,432
Taxes	32,680	137,419	111,080
Other liabilities	15,385	64,696	4,542
Accrued Litigation	14,932	62,791	57,832
Total current liabilities	244,978	1,030,134	786,499
Non-Current Liabilities:		77	
Trade account payable	12,642	53,158	50,984
Loans	292,9 <del>4</del> 7	1,231,844	1,035,113
Salaries and social	13,224	55,609	50,633
security taxes	•	•	,
Taxes	1,911	8,036	8,989
Other liabilities	297,859	1,252,496	984,518
Accrued Litigation	1,621	6,816	6,816
Total non-current liabilities	620,204	2,607,959	2,137,053
Total liabilities	865,183	3,638,093	2,923,552
Shareholders' equity	470,337	1,977,768	2,108,178
Total liabilities and	.,	7- 1	7 3 2 7 3 2
shareholders' equity	1,335,520	5,615,861	5,031,730

<sup>\*</sup>Financial tables have been converted into U.S. dollars at a rate of Ps. 4.205 per dollar, the buying rate as of September 30, 2011, solely for the convenience of the reader.





# **Summary of Financial information in AESEBA (EDEN)**

(AR\$ MM, Arg. GAAP)	Year Ended	Nine months period ended
	2010	2011
Net Sales	467.2	441.5
Electricity Purchases	-329.1	-288.8
Gross Margin	138.1	152.7
S&A Expenses	-84.8	-69.3
Other income (expense)	20.0	17.3
Net Operating Result	73.1	100.7
EBITDA	99.3	121.3
Net Interest Expense	-15.0	-10.2
Income Tax	-17.7	-31.0
Net Income (Loss)	32.4	48.5

# **Summary of Financial information in EMDERSA**

(AR\$ MM, Arg. GAAP)	Year Ended	Nine months period ended		
	2010	2010	2011	
Net Sales	744.2	547.3	634.0	
Electricity Purchases	-441.5	-320.6	-373.4	
Gross Margin	302.8	226.8	260.6	
S&A Expenses	-177.1	-123.9	-166.8	
Other income (expense)	20.5	14.9	18.7	
Net Operating Result	146.3	117.8	112.5	
EBITDA	193.0	151.0	151.0	
Net Interest Expense	-42.3	-28.0	-43.1	
Income Tax	-28.9	-25.0	-13.2	
Net Income (Loss)	51.9	46.0	31.0	





#### **Tariff Increases**

During June 2011, our subsidiaries have been granted tariff increases, in all cases retroactively applied to June 1, 2011.

- EDESA: On June 15, 2011 through resolution N° 533/11 EDESA was granted a 19.07% tariff increase, which represents a 34.4% increase in VAD;
- EDESAL: On June 15, 2011 through resolution N° 597-MOPeI-2011 EDESAL was granted a 9% tariff increase, which represents a 16.1% increase in VAD;
- EDEN: On June 8, 2011 through resolution N° 415/11 EDEN was granted a 9% tariff increase, which represents a 15% increase in VAD.

#### **Information Summary**

	EDENOR	EDELAR	EDESA	EDESAL	EDEN
Clients	2,690,302	112,197	287,198	146,966	338,595
GWh Demand	6,229.0	693.0	1,154.6	829.2	796.4
GWh Sold	5,353.0	751.5	1,084.7	998.2	714.4
% of Wholesale Electricity Market (2010)	19.9%	0.8%	1.3%	1.0%	2.5%
Area (KM <sub>2)</sub>	4,637	102,635	266,472	139,954	109,141
KWh / Client (monthly)	633.0	744.2	419.6	754.7	687.7





# **Consolidated Income Statement**

(For the nine month period ended September 30, 2011 and 2010 in thousands of U.S. dollars and Argentine Pesos)

	For the nine month period ended September 30,		
	201	2011	
Net sales Electric power purchases Gross margin Transmission and distribution expenses Selling expenses Administrative expenses	USD 620,711 (280,765) 339,946 (195,963) (65,815) (54,177)	Ps. 2,610,090 (1,180,618) 1,429,472 (824,024) (276,751) (227,814)	Ps. 1,651,950 (807,464) 844,486 (456,058) (139,769) (122,377)
Goodwill amortization	2,434	10,234	0
Net operating (loss) income Financial income (expense) and holding gains (losses): Generated by assets:	26,425	111,117	126,282
Exchange difference Interest Exposure to inflation and holding results Taxes and other expenses Others Impairment of other assets	3,145 2,675 (461) (11,377) (530) (2,407)	13,224 11,247 (1,937) (47,842) (2,230) (10,122)	7,823 19,298 (2,180) (10,425) 0
Generated by liabilities:     Exchange difference     Interest in related companies     Interest expenses Taxes and other expenses Results for debt restructuring Other financial expenses related companies Others Adjustment to present value of the notes Gain/Loss from the repurchased of notes Results holdings in related companies	(17,803) (169) (30,346) 0 (589) (2,300) (410) 0 (444)	(74,860) (711) (127,603) 0 (2,477) (9,670) (1,723) 0 (1,869) 531	(28,048) 0 (63,343) (22,998) 0 0 0 (2,929) 858 0
Adjustment to present value of the retroactive tariff increase arising from the application of the new electricity rate schedule and from the Payment Plan Agreement with the Province of Bs.As.	278	1,170	10,609
Other income (expenses), net Income before taxes Income tax Investments in third parties Net income	(4,454) (38,641) 10,441 (2,813) (31,013)	(18,730) (162,485) 43,904 (11,829) (130,410)	(14,833) 20,114 (23,218) 0 (3,104)

<sup>\*</sup>Financial tables have been converted into U.S. dollars at a rate of Ps. 4.205 per dollar, the buying rate as of September 30, 2011, solely for the convenience of the reader.





# **Consolidated Balance Sheet**

(As of September 30, 2011 and December 31, 2010 in thousands of U.S. dollars and Argentine Pesos)

	As of September 30,		As of December 31,
	2011		2010
Current Assets:			
Cash and banks	USD 10,942	Ps.46,012	Ps.8,611
Investments	41,382	174,011	668,232
Trade receivables	155,095	652,173	421,193
Other receivables	23,905	100,520	43,361
Supplies	5,533	23,268	12,407
Total current assets	236,857	995,984	1,153,804
Non-Current Assets:			
Trade receivables	10,871	45,711	45,531
Other receivables	65,899	277,106	119,249
Investments in permanent parties	96	402	415
Other investments	112	469	0
Supplies	6,300	26,490	23,249
Property, plant and equipment	1,366,668	5,746,838	3,689,482
Goodwill	(114,035)	(479,516)	, ,
Total non-current assets	1,335,910	5,617,500	3,877,926
Total assets	1,572,767	6,613,484	5,031,730
Current Liabilities:		· · · · · · · · · · · · · · · · · · ·	
Trade account payable	172,480	733,689	378,505
Loans	32,977	138,668	54,108
Salaries and social security taxes	59,728	251,156	180,432
Taxes	51,834	217,961	111,080
Other liabilities	36,260	152,475	4,542
Accrued Litigation	19,862	83,521	57,832
Total current liabilities	375,141	1,577,470	786,499
Non-Current Liabilities:			
Trade account payable	14,380	60,466	50,984
Loans	313,707	1,319,137	1,035,113
Salaries and social security taxes	16,244	68,308	50,633
Taxes	27,217	114,448	8,989
Other liabilities	297,859	1,252,496	984,518
Accrued Litigation	2,330	9,796	6,816
Total non-current liabilities	671,736	2,824,651	2,137,053
Total liabilities	1,046,878	4,402,121	
i Otal lidDilltieS	1,040,070	<del>4,4</del> 02,121	2,923,552
Investments in third parties	55,552	233,595	0
Shareholders' equity	470,337	1,977,768	2,108,178
Total liabilities and shareholders' equity	1,572,767	6,613,484	5,031,730
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<sup>\*</sup>Financial tables have been converted into U.S. dollars at a rate of Ps. 4.205 per dollar, the buying rate as of September 30, 2011, solely for the convenience of the reader.

