



### **EDENOR ANNOUNCES FIRST QUARTER 2013 RESULTS**

EDN

**Stock Information:** NYSE ADR Ratio: 20 Class B = 1 ADR **Buenos Aires Stock Exchange** 

BCBA

Ticker: EDN

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Buenos Aires, Argentina, May 13, 2013 - Empresa Distribuidora y Comercializadora Norte S.A. (NYSE: EDN; Buenos Aires Stock Exchange: EDN) ("EDENOR" or "the Company"), Argentina's largest electricity distributor, today announced its results for the first quarter of 2013. All figures are stated in Argentine Pesos and have been prepared in accordance with International Financing Reporting Standards ("IFRS"). Solely for the convenience of the reader, Peso amounts as of and for the period ended March 31, 2013 have been translated into U.S. Dollars at the buying rate for U.S. Dollars quoted by Banco de la Nación Argentina (Banco Nación) on March 31, 2013 of Ps. 5.122.

# **HIGHLIGHTS**

#### Closing Eden's transaction

As part of the closing of this transaction, on April 5, 2013, the Trust received as contributions, Argentina's public debt securities for a face value amount equivalent to Ps.262 million considering the market value of each bond at the closing date, and including the guarantee the Company had received at the time of the acceptance of the offer. Moreover, the Purchaser is required to complete contributions on or prior to December 31, 2013, of Argentina's sovereign bonds for an amount equivalent to approximately Ps. 64 million, taking into account the market value at the closing date. As a result of the liquidation of said securities that are contributed to the Management Trustee, the Company's Class 7 and/or Class 9 Corporate Notes, maturing in 2017 and 2022, respectively, will

The disinvestment of AESEBA segment resulted in a loss in Edenor's Financial Statements as of March 31, 2013 of about Ps. 194.3 million (a Ps. 104.9 million loss after income tax effect). The result from the repurchase of the Edenor's Corporate Bonds will be recognized at the time the purchase transactions are executed.

As of the date of this quarterly report, the Trust purchased US\$ 19.3 million face value of our Notes due 2022 in the open market.

#### **CAMMESA**

In order to preserve and guarantee the public service concession and lighten the existing cash deficit, since October 2012 the Company decided to partially cancel with surplus cash balances, the obligations with the wholesale electricity market. This decision arise from the importance to face all the compromises necessary to ensure the provision of public services, including investment plans and ongoing operation and maintenance tasks.

From October 2012 to the date of this quarterly report, Edenor owed Ps. 656 million (45% average of the bills) to Cammesa.

### **Framework Agreement**

In 2013, the Company collected Ps. 1.3 million from the Government of the Province of Buenos Aires, including the bonds with maturity in May, 2014. No other collection habe been made relating.

#### Note due 2013 amortization

On May 7, 2013, Edenor paid the last amortization and interest coupon of our Note in Pesos due 2013, for an amount of Ps. 5.8 million and Ps. 0.3 million, respectively.

### **Salary Agreement**

Since January 2013, with respect to the salary increases granted in 2012, the Company was required to include in the salaries a fixed amount of \$ 2.410. In addition, in February 2013, the Company, the National Authorities and the Electric Light and Power Labor Union entered into a salary agreement for a term of eighteen months which establishes an 18% increase as from January 2013, a 5% non-cumulative increase as from June 2013 and a 7% cumulative increase as from January 2014.





#### General Ordinary and Extraordinary Shareholders' Meeting: Approval of Mandatory Stock Reduction

On April 25, 2013, the general ordinary and extraordinary shareholders' meeting resolved to reduce Edenor's capital stock pursuant to Article 206 of the Argentine Corporations Law, which establishes a mandatory capital stock reduction when a company's losses at any given year exceed 100% of the company's reserves and more than 50% of its capital stock, and, therefore, the shareholders' meeting decided to reduce the number of shares maintaining the proportionality of the holdings. As a consequence of the mandatory capital stock reduction, the losses shall be offset against (i) the totality of the following line items: share premium (prima de emisión) and capital stock adjustment (ajuste sobre el capital social), plus (ii) 10% of the capital stock.

## Resolution No. 250/13

On May 9<sup>th</sup>, the board of directors' approved the Financial Statements corresponding to the period ended March 31, 2013, pursuant to which the Company recorded, as of such date, a negative shareholders' equity of Ps.92,253,000, as a result of the reasons and to the extent described in the relevant notes to the Financial Statements as of March 31, 2013 and as of December 31, 2012. The Company was notified, after the board of directors' meeting, the Resolution No. 250/13 of the Energy Secretariat which, among other things, would allow to offset the debt that the Company maintains in connection with the Program for the Rational Use of Electricity Power (PUREE) (approximately Ps.1,483.3 million pursuant to such Resolution) with the credits that the Company is entitled to pursuant to the Cost Monitoring Mechanism (CMM) contemplated under the Adjustment and Renegotiation Agreement of our Concession, which credits were not recognized until February 2013 (approximately Ps. 2,237.8 million pursuant to such Resolution). In addition, the Resolution instructs CAMMESA to issue Sale Settlements with Maturity Dates To Be Determined (*Liquidaciones de Ventas con Fecha de Vencimiento a Definir*) in an amount equal to the excess of the credit to which the Company is entitled over the amount of the debt that the Company maintains in connection with the PUREE, and authorizes CAMMESA to receive such Sale Settlements with Maturity Dates To Be Determined as partial payment for the debt owed by Edenor to CAMMESA as of the date of issuance of the Resolution.

#### **Listing Suspension**

On May 10, the Buenos Aires Stock Exchange has resolved to suspend the listing of our shares, pursuant to section 42(d) of the Trading Rules.

After the trading suspension of our stock, in accordance with applicable regulation, that in light of Resolution No. 1/2013 of the Buenos Aires Stock Exchange ("BCBA"), the BCBA has decided to revoke the suspension of listing of the Company's Class B Common Shares. In addition, the BCBA has decided that the Class B Common Shares will trade on a "Reduced Trading" (Rueda Reducida) basis pursuant to Section 38, subsection "d" of the Trading Rules of the Buenos Aires Stock Exchange.





### First Quarter 2013 Operating Figures

OPERATING FIGURES							
In million of Pesos	1Q 2013	1Q 2012	% Change vs.2012				
	·	·					
Net Sales	836.4	709.1	17.9%				
Electric power purchases	(487.9)	(404.4)	20.6%				
Net Operating Loss	(272.6)	(102.3)	166.5%				
Net Loss	(510.4)	(90.7)	462.7%				

**Net Sales** increased 17.9% to Ps. 836.4 million in the first quarter of 2013 from Ps. 709.1 million in the first quarter of 2012, mainly due to the additional income from the Resolution No. 347/12 which represents approximately Ps. 137.4 million, partially offset by a decrease in the volume of energy sold.

**Volume of Energy Sold** decreased 1.0% to 5,156 GWh in the first quarter of 2013 from 5,209 GWh in the first quarter of 2012, mainly due to a decrease of 5.8% in sales in residential customers.

**Electric Power Purchases** increased 20.6% to Ps. 487.9 million in the first quarter of 2013 from Ps. 404.4 million in the first quarter of 2012, basically due to an increase in the cost set for mobile generation.

**Net Operating Loss** increased Ps. 170.3 million, to a loss of Ps. 272.6 million in the first quarter of 2013 from a loss of Ps. 102.3 million in the first quarter of 2012. This negative result was due to the increases in transmission and distribution expenses of Ps. 131.2 million, in selling expenses of Ps. 42.7 million and in administrative expenses of Ps. 18.1 million. These increases were generated by the salaries increases granted in 2013, partially offset by an increase in sales, described above.

**Net Loss** increased Ps. 419.7 million, to a loss of Ps. 510.4 million in the first quarter of 2013 from a loss of Ps. 90.7 million in the first quarter of 2012, mainly due to an increase in operating expenses and a commercial interests accrued to CAMMESA of Ps. 77.6 million, exchange differences of Ps. 39.4 million and discontinued operations of Ps. 120.4 million basically due to the divestiture of Aeseba.

## Adjusted EBITDA

Adjusted EBITDA has decreased to a loss of Ps. 83.6 million as of March 31, 2013 vis à vis a gain of Ps. 19.3 million for the same period of 2012.

Adjusted Ebitda		
	1Q 2013	1Q 2012
	(in million	of Pesos)
Operating Profit	(272.6)	(102.3)
Amortization	51.1	47.1
Result participation in subsidiaries	(0.0)	(11.9)
EBITDA	(221.5)	(67.1)
PUREE	129.7	78.8
Commercial Interests	8.2	7.6
Adjusted EBITDA	(83.6)	19.3





### **Discussion of Financial Results:**

## **Operating Expenses**

	Transmission & Distribution			Selling		Administrative		Total Expenses				
		expenses			expense	s		expenses	S			
	1Q 2013	1Q 2012	% Variation	1Q 2013	1Q 2012	%Variation	1Q 2013	1Q 2012	%Variation	Term ended March 31, 2013	Term ended March 31, 2012	% Variation
Salaries and social security taxes	173,707	95,085	82.7%	43,176	22,691	90.3%	32,869	29,340	12.0%	249,752	147,116	69.8%
Pension Plan	3,864	3,290	17.4%	977	785	24.5%	1,065	1,016	4.8%	5,906	5,091	16.0%
Communications Expenses	1,791	1,841	-2.7%	7,449	4,796	55.3%	360	500	-28.0%	9,600	7,137	34.5%
Allowance for doubtful accounts	0	0	0.0%	7,918	2,922	171.0%	-	-	0.0%	7,918	2,922	171.0%
Supplies Consumption	18,041	19,307	-6.6%	-	410	-100.0%	1,299	776	67.4%	19,340	20,493	-5.6%
Rent and Insurance	1,689	1,170	44.4%	-	95	-100.0%	5,253	4,253	23.5%	6,942	5,518	25.8%
Security Services	3,531	2,501	41.2%	131	179	-26.8%	2,166	970	123.3%	5,828	3,650	59.7%
Fees and remuneration for services	141,998	103,855	36.7%	36,927	30,477	21.2%	25,336	15,278	65.8%	204,261	149,610	36.5%
Public Relations and Marketing	0	0	0.0%	-	-	0.0%	475	397	19.6%	475	397	19.6%
Advertising and Sponsorship	0	0	0.0%	-	-	0.0%	245	207	18.4%	245	207	18.4%
Reimbursement to personnel	174	244	-28.7%	41	132	-68.9%	184	266	-30.8%	399	642	-37.9%
Depreciation of property, plant and equipment	47,298	44,644	5.9%	1,947	1,816	0.0%	1,813	654	-	51,058	47,114	8.4%
Directors and Supervisory Committee member's fees	0	0	0.0%	-	-	0.0%	630	658	-4.3%	630	658	-4.3%
ENRE penalties	33,972	23,002	47.7%	7,400	1,240	496.8%	-	-	-	41,372	24,242	70.7%
Taxes and Charges	0	0	0.0%	7,588	5,336	42.2%	1,116	-	0.0%	8,704	5,336	63.1%
Other	80	49	63.3%	7	17	-58.8%	316	667	-52.6%	403	733	-45.0%
Total	426,145	294,988	44.5%	113,561	70,896	60.2%	73,127	54,982	33.0%	612,833	420,866	45.6%

### Sales

The following table shows our energy sales by category of customer (in GWh) and the number of clients for each category:

	1Q 2013		1Q 2012				March 2012	Clients
	In Gwh	%	In Gwh	%	Variation	March 2013 Clients	Clients	Variation
Residential	2,030	39.4%	2,154	41.4%	-5.8%	2,383,293	2,360,588	1.0%
Small Commercial	434	8.4%	435	8.4%	-0.3%	312,626	308,153	1.5%
Medium Commercial	474	9.2%	453	8.7%	4.5%	30,748	30,704	0.1%
Industrial	882	17.1%	872	16.7%	1.2%	6,205	6,067	2.3%
Wheeling System	1,096	21.3%	1,063	20.4%	3.1%	710	695	2.2%
Others								
Public Lighting	154	3.0%	147	2.8%	4.6%	22	22	0.0%
Shantytowns and Others	86	1.7%	84	1.6%	2.3%	378	378	0.0%
Tot	al 5,156	100.0%	5,209	100.0%	-1.0%	2,733,982	2,706,607	1.0%

# **Capital Expenditures**

During the first quarter of 2013, our capital expenditures amounted to Ps. 189.9, compared to Ps. 97.6 million in the first quarter of 2012.

Our capital expenditures in the first quarter of 2013 consisted mainly of the following:

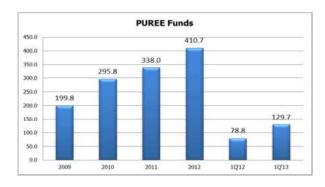
- Ps. 147.5 million in new connections due to the increase in our customer base and grid enhancements;
- Ps. 27.3 million in network maintenance and improvements;
- · Ps. 2.0 million in legal requirements;
- Ps. 0.8 million in communications and telecontrol; and
- Ps. 12.3 million of other investment projects.





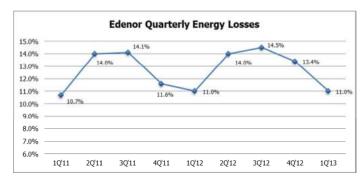
### **PUREE Funds**

In the first quarter of 2013, PUREE funds increased 64.6%, amounting Ps. 129.7 million vis à vis Ps. 78.8 million in the same period of 2012.



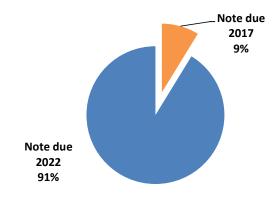
## **Energy Losses**

During the first quarter of 2013 energy losses remained at the same level than the first quarter of 2012.



### **Debt Status**

As of today, the outstanding principal amount of our dollar denominated financial debt (net of the senior notes due 2022 that we hold) is US\$ 283.3 million, consisting of US\$ 24.8 million principal amount of Senior Notes due 2017 and US\$ 258.5 million principal amount of Senior Notes due 2022.







#### **About EDENOR**

Empresa Distribuidora y Comercializadora Norte S.A. (Edenor) is the largest electricity distribution company in Argentina in terms of number of customers and electricity sold (both in GWh and Pesos). Through a concession, Edenor distributes electricity exclusively to the northwestern zone of the greater Buenos Aires metropolitan area and the northern part of the city of Buenos Aires, which has a population of approximately 7 million people and an area of 4,637 sq. km. In 2012, Edenor sold 20,760 GWh of energy and purchased 23,934 GWh of energy, with net sales of approximately Ps. 3.0 billion and net loss of Ps. 1,016.5 million.

This press release may contain forward-looking statements. These statements are statements that are not historical facts, and are based on management's current view and estimates of future economic circumstances, industry conditions, Company performance and financial results. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the Company are intended to identify forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties, including those identified in the documents filed by the Company with the U.S. Securities and Exchange Commission. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.

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#### **Conference Call Information**



There will be a conference call to discuss the Edenor's quarterly results on Wednesday, May 15, 2013, at 11:00 a.m. Buenos Aires time / 10:00 a.m. New York time. For those interested in participating, please dial 1(877)317-6776 in the United States or, if outside the United States, +1(412) 317-6776 or 0800-444-2930 in Argentina. Participants should use conference ID Edenor and dial in five minutes before the call is set to begin. There will also be a live audio webcast of the conference at www.edenor.com in the Investor Relations section.

There will be a replay of the conference call available 1 hour after the end of the conference through 05/14/2013 12:00 a.m. NY Time. To access the replay, please dial 1(877) 344-7529 or 1(412) 317-0088. The Conference ID: 10027923.

For more information, please access: www.edenor.com; www.cnv.gob.ar





# Standalone Income Statement, Cash Flow and Balance Sheet

(For the three month period ended March 31, 2013 and 2012 in thousands of U.S. dollars and Argentine Pesos)\*

Standalone Income Statement						
	31.0	3.13	31.03.12			
Continuing Operations	US\$	AR\$	AR\$			
Net sales	163.291	836.379	709.109			
Electric power purchases	(95.254)	(487.890)	(404.368)			
Subtotal	68.038	348.489	304.741			
Transmission and distribution expenses	(273.430)	(426.145)	(294.988)			
Gross Margin	(21.923)	(77.656)	9.753			
Selling expenses	(22.171)	(113.561)	(70.896)			
Administrative expenses	(14.277)	(73.127)	(54.982)			
Other net (expenses) incomes	(1.613)	(8.264)	1.953			
Result participation in subsidiaries	3	17	11.875			
Operating Result	(53.220)	(272.591)	(102.297)			
Net financial results	(33.771)	(172.977)	(53.418)			
Result before income tax	(86.991)	(445.568)	(155.715)			
Income tax	6.147	31.485	40.943			
Loss from continuing operations	(80.844)	(414.083)	(114.772)			
Discontinued operations	(18.811)	(96.351)	24.088			
Loss for the year	(99.655)	(510.434)	(90.684)			
Basic and diluted loss per share						
Loss per share from continued operations	(0,090)	(0,462)	(0,128)			
(Loss) Income per share from discontinued operations	(0,021)	(0,107)	0,027			

Standalone Cash Flow							
	31.03	3.2013	31.03.2012				
Changes in chash and cash equivalents	US\$	AR\$	AR\$				
Cash and cash equivalents at beginning of year	19.177	98.227	98.227				
Financial income on cash and cash equivalents	6.991	35.808	958				
Change in cash and cash equivalents	(13.857)	(70.976)	67.469				
Cash and cash equivalents at end of year	12.311	63.059	166.654				
Operating activities							
Integral result for the period	(99.655)	(510.434)	(90.684)				
Net cashflow provided by operating activities	54.844	280.910	96.688				
Net cash flows used in investing activities	(37.125)	(190.152)	(36.780)				
Net cash flow (used in) provided by financing activities	(1.307)	(6.693)	7.561				
Increase in cash and cash equivalents	16.413	84.065	67.469				

Standalone Balance Sheet								
	31.03	31.03.2013						
ASSETS	US\$	AR\$	AR\$					
Total non-current assets	889.318	4.555.089	4.883.088					
Total current assets	232.727	1.192.029	978.689					
Other assets available for sale	71.755	367.528	41.518					
TOTAL ASSETS	1.193.800	6.114.646	5.903.295					
TOTAL EQUITY	(18.011)	(92.253)	418.181					
LIABILITIES								
Total non-current liabilities	761.195	3.898.842	3.812.330					
Total current liabilities	450.616	2.308.057	1.672.784					
TOTAL LIABILITIES	1.211.812	6.206.899	5.485.114					
TOTAL LIABILITIES AND EQUITY	1.193.800	6.114.646	5.903.295					

<sup>\*</sup>Financial tables have been converted into U.S. dollars at a rate of Ps. 5.122 per dollar, the buying rate as of March 31, 2013, solely for the convenience of the reader.





# **Consolidated Income Statement, Cash Flow and Balance Sheet**

(For the three month period ended March 31, 2013 and 2012 in thousands of U.S. dollars and Argentine Pesos)\*

Consolidated Income Statement					
Consolidated Inco		93.13	31.03.12		
	US\$	AR\$	AR\$		
Net sales	163.291	836.379	709.109		
Electric power purchases	(95.254)	(487.890)	(404.368)		
Subtotal	68.038	348.489	304.741		
Transmission and distribution expenses	(83.199)	(426.145)	(294.988)		
Gross Margin	(15.161)	(77.656)	9.753		
Selling expenses	(22.171)	(113.561)	(70.896)		
Administrative Expenses	(119.655)	(73.169)	(54.982)		
Other net (expenses) incomes	(1.652)	(8.464)	1.953		
Operating Result	(53.270)	(272.850)	(114.172)		
Financial incomes	3.763	19.276	15.922		
Financial expenses	(25.492)	(130.569)	(48.826)		
Other financial results	(12.005)	(61.488)	(23.250)		
Net financial results	(33.733)	(172.781)	(56.154)		
Result before income tax	(87.003)	(445.631)	(170.326)		
Income tax	6.147	31.485	40.943		
Profit (Loss) from continuing operations	(80.856)	(414.146)	(129.383)		
Results of discontinued operations	(18.799)	(96.288)	39.965		
Profit (Loss) for the year	(99.655)	(510.434)	(89.418)		
Profit (Loss) for the Year attributable to:					
Society owners	(99.655)	(510.434)	(90.684)		
Non Controlling	-	-	1.266		
Profit (Loss) for the year	(99.655)	(510.434)	(89.418)		
Profit (Loss) for the year attributable to society owners					
Continued Operations	(80.856)	(414.146)	(126.558)		
Discontinued Operations	(18.799)	(96.288)	(35.874)		
	(99.655)	(510.434)	(90.684)		
Basic and diluted loss per share attributable to sociey owners					
Loss per share from continued operations	(0,090)	(0,460)	(0,140)		
(Loss) Income per share from discontinued operations	(0,021)	(0,110)	0,040		

Consolidated Cash Flow							
	31.12.2012		31.12.2011				
Changes in chash and cash equivalents	US\$	AR\$	AR\$				
Cash and cash equivalents at beginning of year	13.883	71.108	130.509				
Cash and cash equivalents at beginning of the year included in disposal groups classified as held for sale	2.178	11.154	-				
Financial income on cash and cash equivalents	3.091	15.831	958				
Change in cash and cash equivalents	18.130	92.863	118.571				
Cash and cash equivalents at end of year	37.282	190.956	250.038				
Cash and cash equivalents in the finanacial state	163.030	71.108	130.509				
Cash and cash equivalents included in assets for sale	27.926	11.154	28.305				
Cash and cash equivalents at end of year	190.956	82.262	158.814				
Integral result for the period	(99.655)	(510.434)	(89.418)				
Net cashflow provided by operating activities	61.780	316.435	303.948				
Net cash flows used in investing activities	(39.938)	(220.137)	(116.275)				
Net cash flow (used in) provided by financing activities	(671)	(3.435)	(69.102)				
(Decrease) Increase in cash and cash equivalents	18.130	92.863	118.571				

Consolidated Balance Sheet							
	31.03	31.03.2013					
ASSETS	US\$	AR\$	AR\$				
Total non-current assets	889.315	4.555.069	5.309.090				
Total current assets	232.518	1.190.957	1.268.952				
Other assets available for sale	272.564	1.396.071	223.398				
TOTAL ASSETS	1.394.396	7.142.097	6.801.440				
Equity attributable to the owners	(18.011)	(92.253)	418.181				
Non-controlling participation	14.118	72.314	71.107				
TOTAL EQUITY	(3.893)	(19.939)	489.288				
LIABILITIES							
Total non-current liabilities	761.195	3.898.842	4.100.509				
Total current liabilities	450.559	2.307.764	2.054.376				
Liabilities of disposal groups							
classified as held for sale	186.535	955.430	157.267				
TOTAL LIABILITIES	1.398.289	7.162.036	6.312.152				
TOTAL LIABILITIES AND EQUITY	1.394.396	7.142.097	6.801.440				

<sup>\*</sup> Financial tables have been converted into U.S. dollars at a rate of Ps. 5.122 per dollar, the buying rate as of March 31, 2013, solely for the convenience of the reader.

