

## edenor



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#### AGENDA

- Highlights
- Financial Results
- Operating Indicators
- Financial Debt
- Sustainability, technology and innovation
- Final Remarks



**01**Highlights



(AFTER THE CLOSING OF THE FISCAL YEAR 2023)



01/26/24: Public Hearing transitory adjustment of Value Added Distribution ("VAD")

Resolution No. 102/2024 established new tariffs including an increase in VAD of 319.20%, applicable from 02/16/24.

Automatic monthly update mechanism (polynomial formula) applicable from **May 2024**.

Improvement in debt rating: FixSCr and Moodys.

Successful Placement and Exchange of US\$100mn in Notes Class 3 and 4.

Improved positive outlook has restored the economic equilibrium of the Company as a "going concern".



## New Strategies

- EDENOR, the leading electricity distribution company in Argentina, plans to transition from being a traditional utility to a broad energy leader with a bright future by:
  - ✓ Building on the strengths of its existing business.
  - ✓ Expanding to supply clean energy as part of the energy transition.
  - ✓ Developing and expanding a smart grid using technology and innovation.
  - ✓ Offering new services that allow users to buy electricity or generate and sell their energy.
  - ✓ Developing renewable energy generation projects and further expansion of our network to serve new customers, such as electric vehicles (public or private).



**02**Financial Results

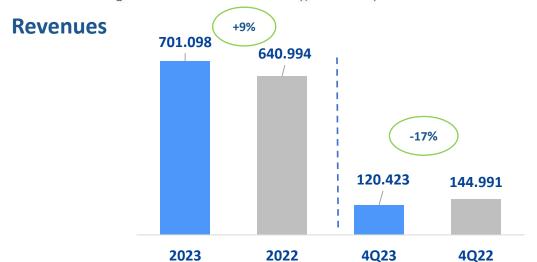
### Revenues

Fourth Quarter sales declined 17% due to weak volumes and delay in tariff adjustments

| In million of Pesos<br>in constant figures | **IAS-29<br>2023 | IAS-29<br>2022 | Δ%    | IAS-29<br>4Q23 | IAS-29<br>4Q22 | Δ%    |
|--|------------------|----------------|-------|----------------|----------------|-------|
| Revenues                                   | 701,098          | 640,994        | 9%    | 120,423        | 144,991        | (17%) |
| Energy purchases                           | (458,944)        | (446,030)      | 3%    | (75,848)       | (111,699)      | (32%) |
| Distribution Margin                        | 242,154          | 194,964        | 24%   | 44,575         | 33,292         | 34%   |
| Operating expenses                         | (366,314)        | (300,940)      | 22%   | (101,736)      | (74,969)       | 36%   |
| Other op. Net income                       | 4,374            | 8,665          | (50%) | 405            | 14,130         | n.a.  |
| Operating Results                          | (119,786)        | (97,311)       | 23%   | (56,756)       | (27,547)       | 106%  |
| Agreement on the Reg. Of Oblig.            | 197,731          | 56,479         | 250%  |                | 56,479         | na    |
| Financial Results, net                     | (350,354)        | (277,584)      | 26%   | (88,149)       | (88,066)       | 0%    |
| RECPAM*                                    | 454,589          | 310,205        | 47%   | 123,627        | 85,540         | 45%   |
| Income Tax                                 | (133,809)        | (46,187)       | 190%  | (11,465)       | (14,669)       | (22%) |
| Net Results                                | 48,371           | (54,398)       | n/a   | (32,743)       | 11,737         | n/a   |

<sup>\*</sup>Monetary gain

<sup>\*\*</sup>International Accounting Standars: Financial information in hyperinflationary economies



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## Energy Purchases

Fourth Quarter Energy Purchase costs fell 32%

| In million of Pesos<br>in constant figures | **IAS-29<br>2023 | IAS-29<br>2022 | Δ%    | IAS-29<br>4Q23 | IAS-29<br>4Q22 | Δ%    |
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<sup>\*</sup>Monetary gain

#### **Energy Purchases**



**EARNINGS PRESENTATION** 

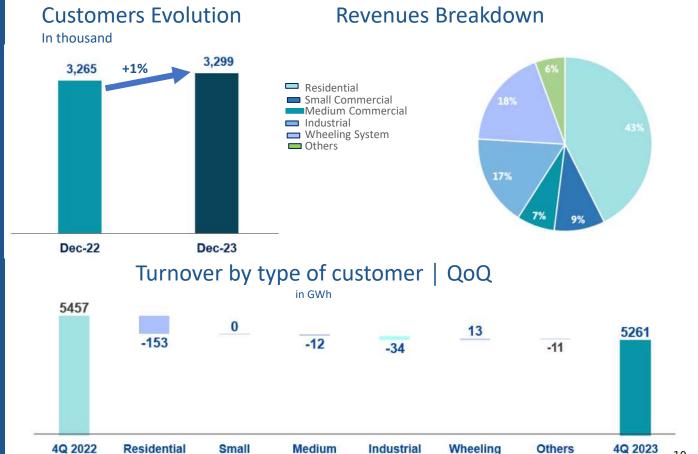
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<sup>\*\*</sup>International Accounting Standars: Financial information in hyperinflationary economies



## Energy Sales Evolution

Sales declined 17% during 2023, driven by weak residential



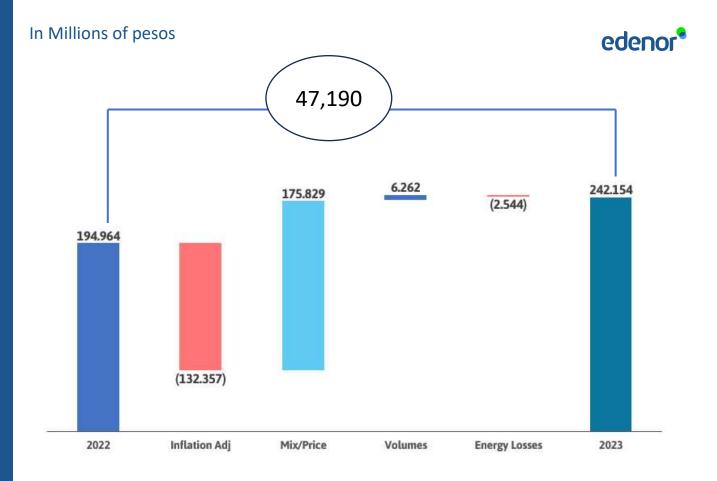
Commercial

Commercial

System

# Distribution Margin

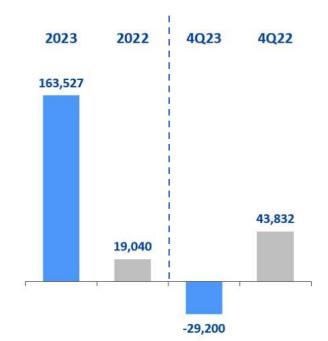
Margins rose 34% due to lower Energy Purchase costs





## EBITDA

| In million of Pesos<br>in constant figures    | 2023      | 2022     | Δ%   | 4Q23     | 4Q22     | Δ%   |
|---|-----------|----------|------|----------|----------|------|
| Operating Results                             | (119,786) | (97,311) | 23%  | (56,756) | (27,547) | 106% |
| Depreciation of property, plant and equipment | 85,582    | 59,872   | 43%  | 27,556   | 14,900   | 85%  |
| Regularization Agreement in joint businesses  | 197,731   | 56,479   | 250% |          | 56,479   | n/a  |
| EBITDA  | 163,527   | 19,040   | n/a  | (29,200) | 43,832   | n/a  |





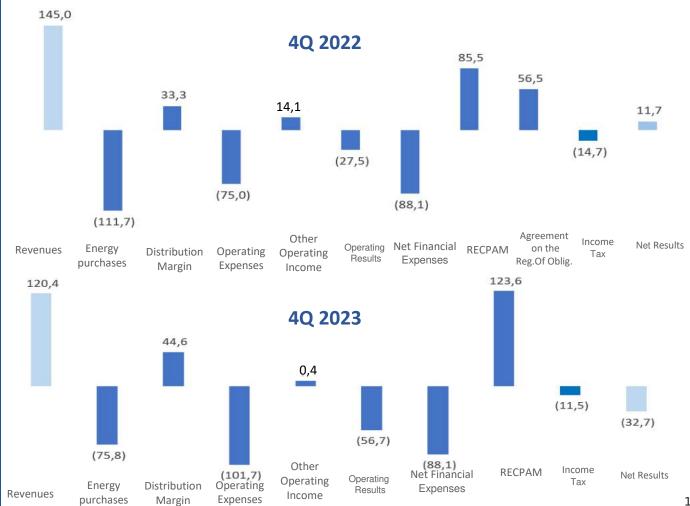
## Net Financial Expenses

In Millions of pesos



## Net Results

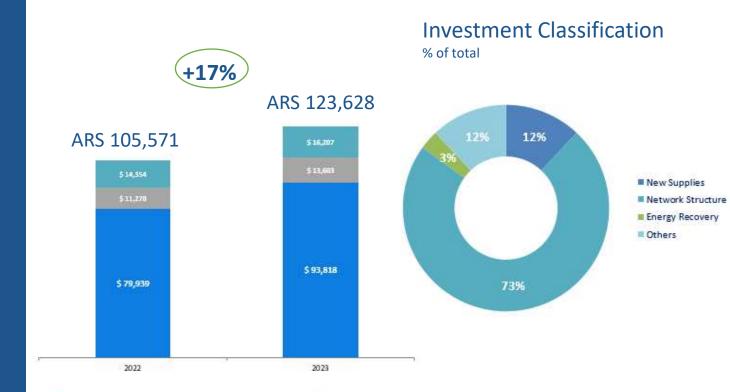
In Millions of pesos





## Capex

In Millions of pesos



■ Electricity Related Activities III non- electric investments III Proyects Staff Cost

#### Investments



Invested 4,274 million dollars since 1992

In the last 11 years we invested USD 2,252 M (average of USD 205 M per year)



41,896 km of



**83** Substations



29,778 MVA installed power



72%
Ratio clients
edenordigital/
Customer base



3,343 Points of telecontrol

1

2,724 Telesupervised points



Smart meters

324,000

#### 2013 - 2023 CAPEX EXECUTED BY EDENOR USD 2.3 BN- AVERAGE USD 205 M PER YEAR

| 5,547   | 18          | 5,416     |
|---------|-------------|-----------|
| km of   | Substations | MVA of    |
| network |             | installed |
|         |             | power     |
| +13%    | +21%        | +27%      |

- Intelligent Networks
- Smart Meters
- Solutions and Technology for Clients
- Electromobility
- Renewable Energy Generation for both Company and Clients

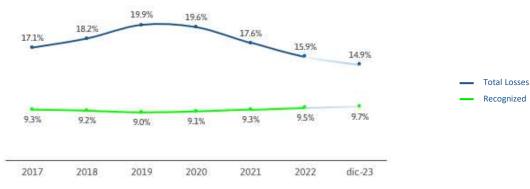


**03**Operating Indicators

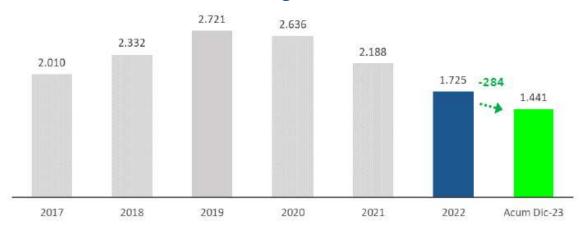


## **Energy** Losses

#### Evolution % TAM of energy losses



#### Evolution of unrecognized losses in GWh





# Quality of Service

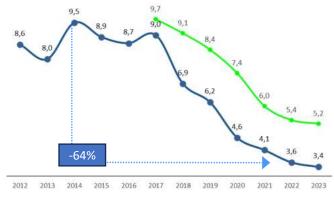
Client Satisfaction:

85,1%

#### SAIDI hours / year / customer

SAIFI times / year /customer





RealRequired



**04**FINANCIAL DEBT



### Financial Debt

Successful Placement and Exchange of US\$100mn in Notes Class 3 and 4.

#### **Notes Class 3** Nov-26

- Amount: USD 96 Million
  - USD 34 Million (Exchange Class 2- 57% acceptance)
  - USD 62 Million (New Money)
- Rate: 9.75%
- Interest Payment: Biannual
- Amortization: Bullet

#### **Notes Class 4** Mar-25

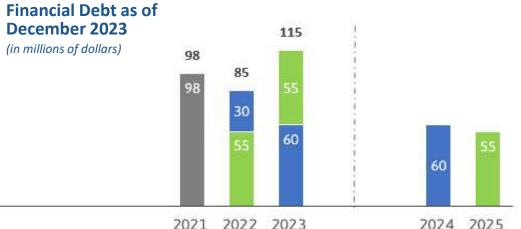
- Amount: ARS 3,577 Million (Eq USD 4 Million)
- Rate: +300 Basis Points
- Interest Payment: Quarterly
- Amortization: Bullet

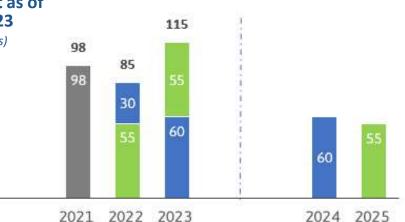
|                  | Notes Class 1 | Notes Class 2 | Notes Class 3 | Notes Class 4            |
|------------------|---------------|---------------|---------------|--------------------------|
| Amount (Million) | 55            | 27*           | 96            | 3.577                    |
| Currency         | USD           | USD           | USD           | ARS                      |
| Туре             | Social        | Std           | Std           | Std                      |
| Maturity         | may-25        | nov-24        | nov-26        | mar-25                   |
| Rate             | 9.75          | 9.75          | 9.75          | BADLAR +300 Basic Point. |
| Interest Payment | Biannual      | Biannual      | Biannual      | Quarterly                |
| Law              | Nueva York    | Argentina     | Argentina     | Argentina                |

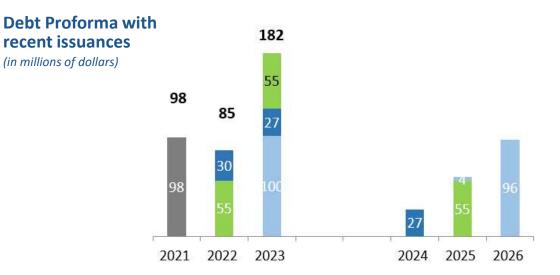
<sup>\*</sup>Net of the issuance of 60 M for the exchange

### Maturity Schedule

The Company has managed to extend the tenor of its financial debt









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## Rating Agencies

#### Risk Ratings - 2023 Corporate Bonds

| 11                                       | 2                                     | Rating  | Outlook              | Date   |
|--|---------------------------------------|---------|----------------------|--------|
| Moody's                                  | Local                                 | BBB+.ar | Revision to the rise | feb-24 |
| 2 10 10 10 10 10 10 10 10 10 10 10 10 10 | Foreign currency                      | BBB+.ar | Revision to the rise | feb-24 |
| FixScr                                   | Long-term issuer                      | A(arg)  | Stable               | feb-24 |
| FitchRatings                             | Notes Class 1                         | A(arg)  | Stable               | feb-24 |
|  | Notes Additional Class 1              | A(arg)  | Stable               | feb-24 |
|  | Notes Class 2                         | A(arg)  | Stable               | feb-24 |
|  | Notes Additional Class 2              | A(arg)  | Stable               | feb-24 |
|  | Notes Class 3                         | A(arg)  | Stable               | feb-24 |
|  | Notes Class 4                         | A1(arg) | Stable               | feb-24 |
| S&P Global                               | Institucional Qualification           | raCCC   | Negative             | dic-23 |
| ou. c.obu                                | Global Negotiable Obligations Program | raCCC   | Negative             | dic-23 |
|  | Foreign currency                      | raCCC-  | Negative             | mar-23 |



## 05 SUSTAINABILTY, TECHNOLOGY AND INNOVATION



#### Sustainability, Technology and Innovation

We plan to lead a transformation of the electricity network to a smart network through technology and innovation



#### **Intelligent Network**

Clients self-generation and selling of electricity.



#### **Solar Panels**

EDN and clients' roofs and terraces.



#### **Energy Efficiency**

Smart Meters and Smart Network. Use of artificial intelligence.



#### **Electric Charges**

Help the development of electromobility (public and private transport).

+ SOLUTION + INNOVATION + EFFICIENCY = QUALITY OF SERVICE



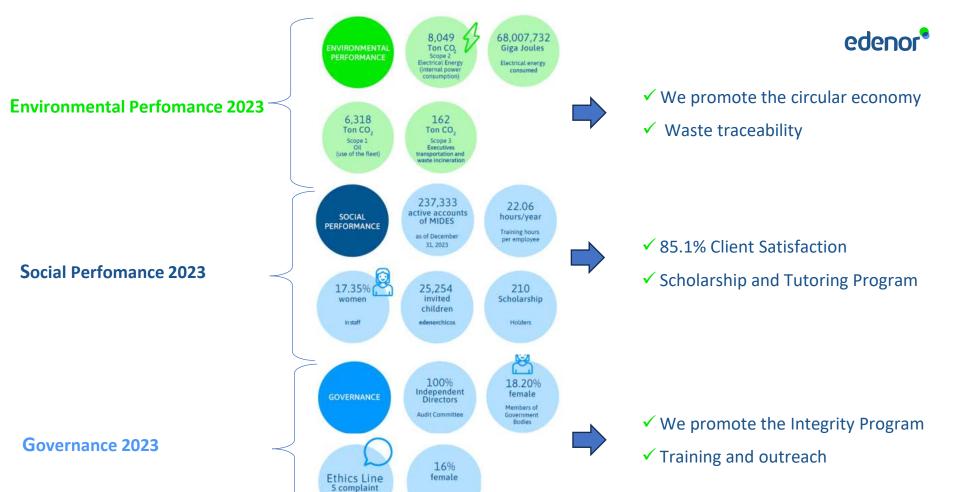


On 03/08/24 the Board of Directors approved the 10th Sustainability Report 2023 with its "Limited Security Report" issued by PwC Argentina.

Prepared in reference to the standards of the Global Reporting Initiative (GRI) and the Sustainability Accounting Standards Board (SASB).

We invite you to visit it at:

https://ir.edenor.com/sustainability



Chief

Executives

channels

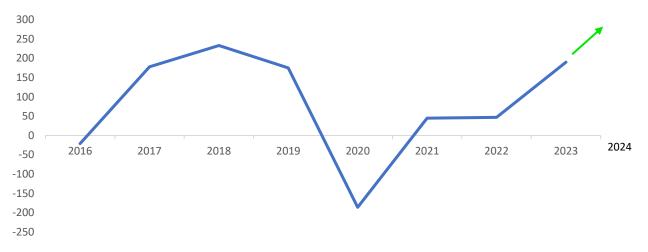


## 05 FINAL REMARKS



## FINAL REMARKS

- Focused on future transformational growth.
- Positive Outlook for material improvement in EBITDA/Net Income post recent regulatory changes (VAD +319.2%; automatic monthly update mechanism starting May 2024).



Maximize value from existing business and in line with a sustainable future to transform our grid into a smart grid with technology and innovation.